

Monthly Indicators



December 2024

U.S. existing-home sales improved for the second consecutive month, rising 4.8% to a seasonally adjusted annual rate of 4.15 million units, an eight-month high, according to the National Association of REALTORS® (NAR). Sales were up 6.1% compared to the same time last year, marking the largest year-over-year increase since June 2021. Economists had forecast existing-home sales would come in at an annual rate of 4.07 million units for the month.

New Listings increased 13.4 percent for Single Family homes but decreased 7.7 percent for Condominium homes. Pending Sales decreased 32.8 percent for Single Family homes and 24.4 percent for Condominium homes. Inventory increased 63.2 percent for Single Family homes and 105.3 percent for Condominium homes.

Median Sales Price increased 14.5 percent to \$1,374,238 for Single Family homes and 1.2 percent to \$860,000 for Condominium homes. Days on Market increased 34.4 percent for Single Family homes and 18.2 percent for Condominium homes. Months Supply of Inventory increased 67.6 percent for Single Family homes and 151.0 percent for Condominium homes.

Total housing inventory stood at 1.33 million units heading into December, a 2.9% decrease from the previous month but a 17.7% increase year-over-year, for a 3.8-month supply at the current sales pace. Inventory remains below the 5 – 6 months' supply of a balanced market, and the limited number of homes for sale continues to put upward pressure on sales prices nationwide, with NAR reporting a median existing-home price of \$406,100, a 4.7% increase from one year earlier.

Quick Facts

- 26.5%

Change in Number of
Closed Sales
All Properties

+ 4.5%

Change in Number of
Median Sales Price
All Properties

+ 76.6%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

Single Family Market Overview	2
Condominium Market Overview	3
New Listings	4
Pending Sales	5
Closed Sales	6
Days on Market Until Sale	7
Median Sales Price	8
Average Sales Price	9
Percent of List Price Received	10
Housing Affordability Index	11
Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined	14



Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	12-2023	12-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		82	93	+ 13.4%	992	1,175	+ 18.4%
Pending Sales		67	45	- 32.8%	744	730	- 1.9%
Closed Sales		57	56	- 1.8%	731	754	+ 3.1%
Days on Market Until Sale		96	129	+ 34.4%	115	124	+ 7.8%
Median Sales Price		\$1,200,000	\$1,374,238	+ 14.5%	\$1,200,000	\$1,301,900	+ 8.5%
Average Sales Price		\$1,458,679	\$1,901,134	+ 30.3%	\$1,737,866	\$1,800,887	+ 3.6%
Percent of List Price Received		97.9%	96.0%	- 1.9%	96.8%	97.4%	+ 0.6%
Housing Affordability Index		34	29	- 14.7%	34	31	- 8.8%
Inventory of Homes for Sale		231	377	+ 63.2%	—	—	—
Months Supply of Inventory		3.7	6.2	+ 67.6%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



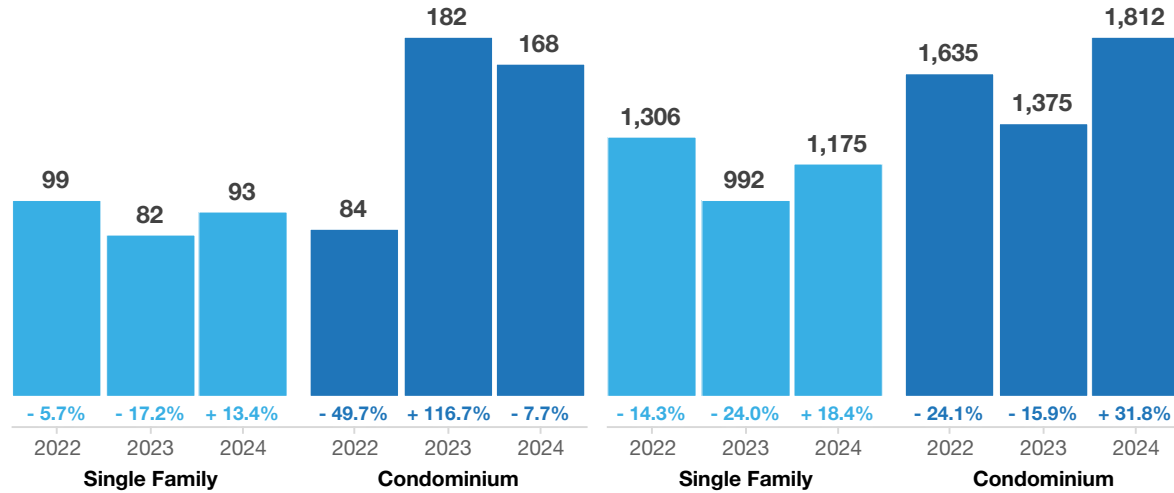
Key Metrics	Historical Sparkbars	12-2023	12-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		182	168	- 7.7%	1,375	1,812	+ 31.8%
Pending Sales		82	62	- 24.4%	926	755	- 18.5%
Closed Sales		94	53	- 43.6%	970	851	- 12.3%
Days on Market Until Sale		99	117	+ 18.2%	107	115	+ 7.5%
Median Sales Price		\$850,000	\$860,000	+ 1.2%	\$831,250	\$900,000	+ 8.3%
Average Sales Price		\$1,497,972	\$1,140,997	- 23.8%	\$1,236,409	\$1,420,341	+ 14.9%
Percent of List Price Received		98.5%	95.3%	- 3.2%	98.3%	96.7%	- 1.6%
Housing Affordability Index		48	46	- 4.2%	49	44	- 10.2%
Inventory of Homes for Sale		376	772	+ 105.3%	—	—	—
Months Supply of Inventory		4.9	12.3	+ 151.0%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.

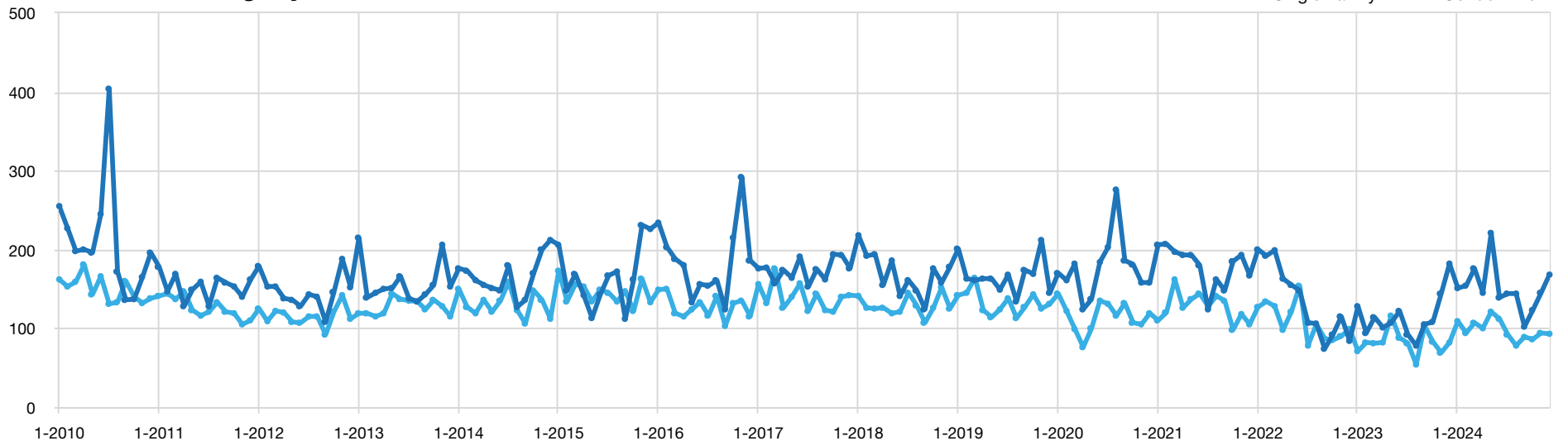


December



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	109	+ 53.5%	151	+ 18.0%
Feb-2024	94	+ 14.6%	154	+ 63.8%
Mar-2024	107	+ 32.1%	176	+ 54.4%
Apr-2024	100	+ 22.0%	145	+ 43.6%
May-2024	121	+ 4.3%	221	+ 106.5%
Jun-2024	112	+ 27.3%	139	+ 13.9%
Jul-2024	92	+ 13.6%	144	+ 56.5%
Aug-2024	78	+ 44.4%	144	+ 84.6%
Sep-2024	89	- 13.6%	102	- 2.9%
Oct-2024	86	+ 3.6%	123	+ 13.9%
Nov-2024	94	+ 36.2%	145	+ 0.7%
Dec-2024	93	+ 13.4%	168	- 7.7%
12-Month Avg	98	+ 18.1%	151	+ 31.3%

Historical New Listings by Month

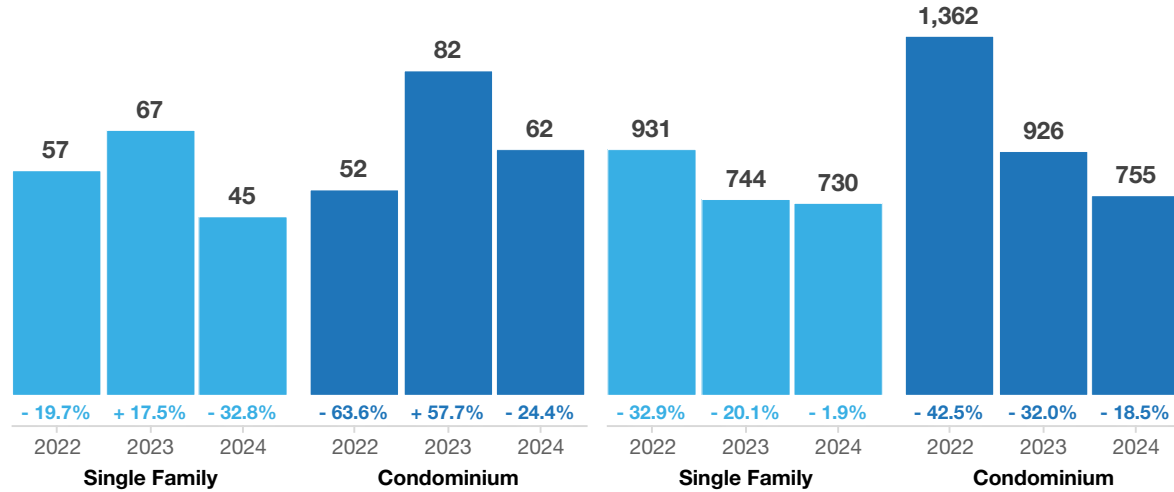


Pending Sales

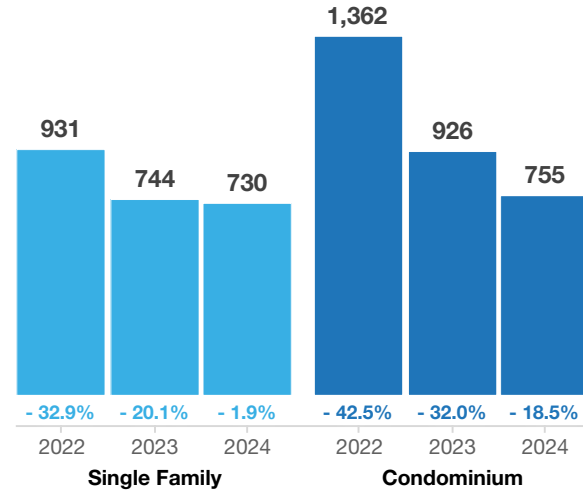
A count of the properties on which offers have been accepted in a given month.



December

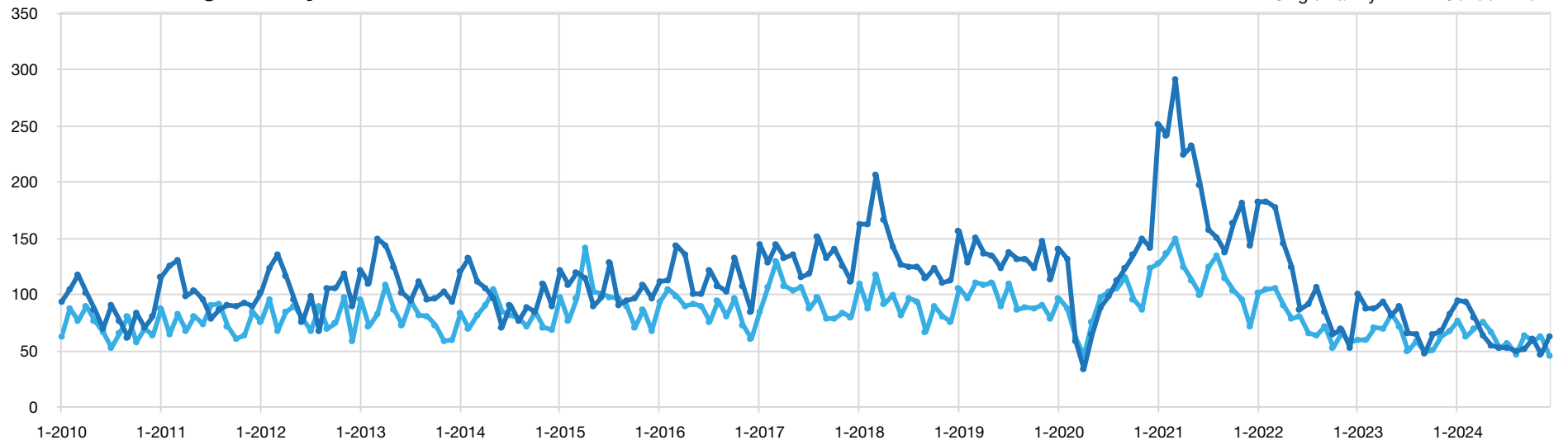


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	76	+ 28.8%	94	- 6.0%
Feb-2024	62	+ 5.1%	93	+ 6.9%
Mar-2024	69	- 1.4%	79	- 9.2%
Apr-2024	75	+ 8.7%	63	- 32.3%
May-2024	66	- 19.5%	54	- 33.3%
Jun-2024	52	- 26.8%	52	- 41.6%
Jul-2024	56	+ 14.3%	52	- 20.0%
Aug-2024	46	- 20.7%	49	- 23.4%
Sep-2024	63	+ 31.3%	51	+ 8.5%
Oct-2024	58	+ 16.0%	60	- 6.3%
Nov-2024	62	0.0%	46	- 31.3%
Dec-2024	45	- 32.8%	62	- 24.4%
12-Month Avg	61	- 1.6%	63	- 18.2%

Historical Pending Sales by Month

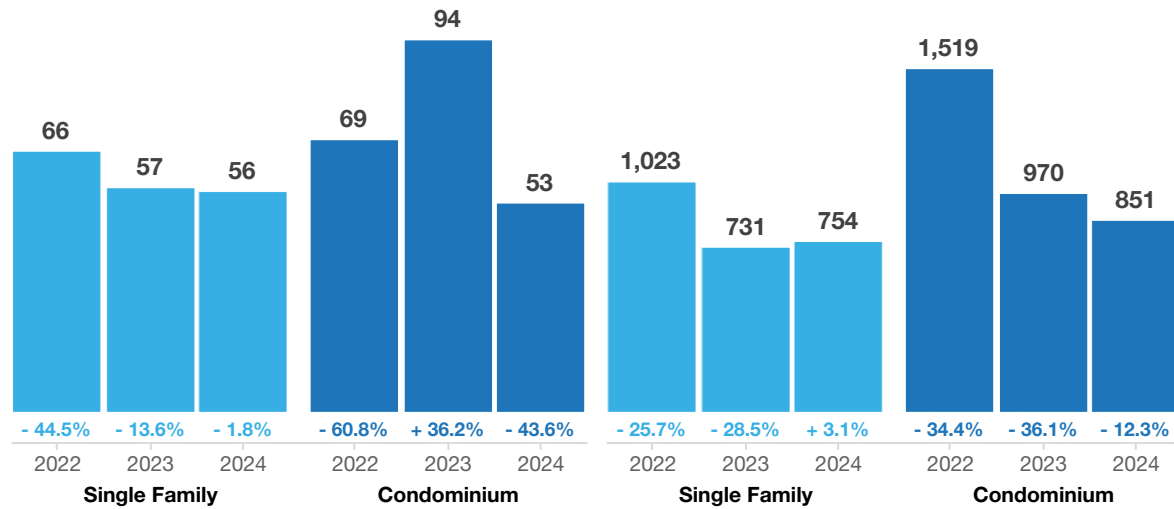


Closed Sales

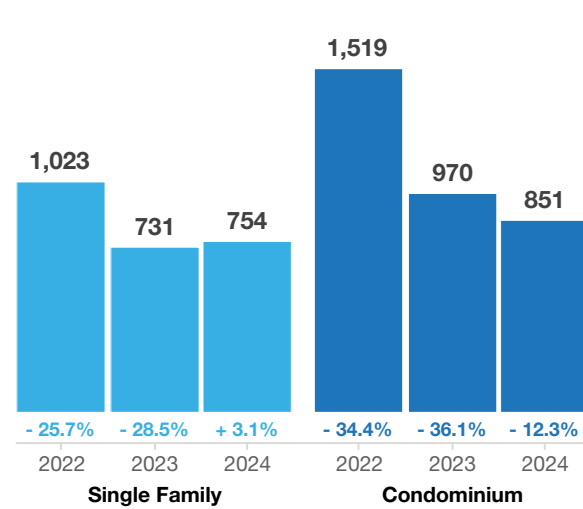
A count of the actual sales that closed in a given month.



December

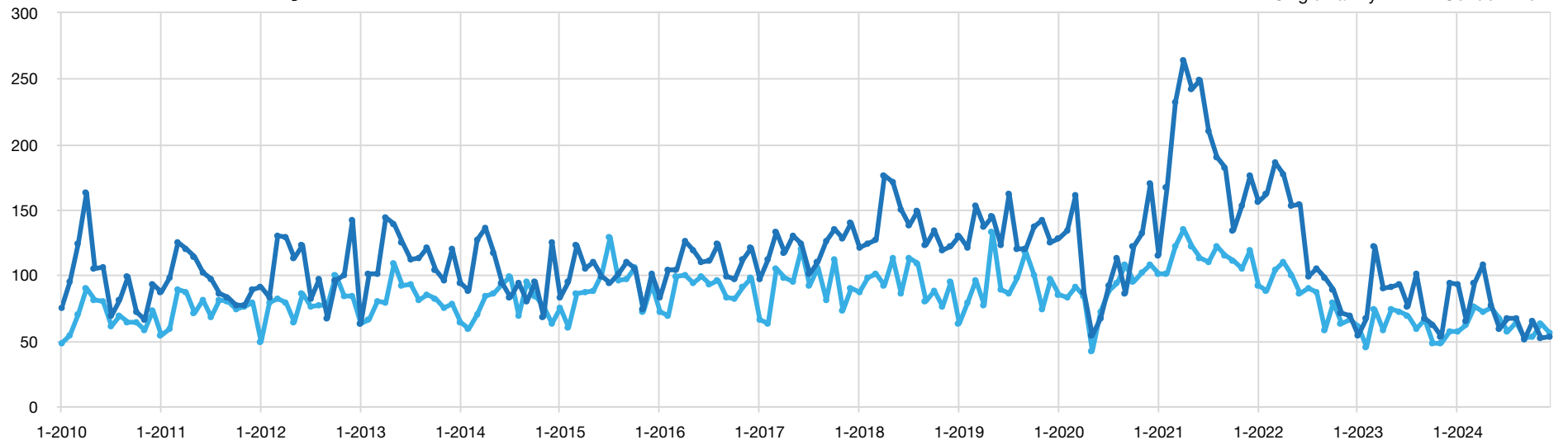


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	57	- 6.6%	93	+ 72.2%
Feb-2024	62	+ 37.8%	65	- 3.0%
Mar-2024	76	+ 2.7%	94	- 23.0%
Apr-2024	72	+ 24.1%	108	+ 20.0%
May-2024	75	+ 1.4%	77	- 15.4%
Jun-2024	67	- 6.9%	59	- 36.6%
Jul-2024	57	- 17.4%	67	- 11.8%
Aug-2024	64	+ 8.5%	67	- 33.7%
Sep-2024	52	- 21.2%	51	- 23.9%
Oct-2024	53	+ 10.4%	65	+ 4.8%
Nov-2024	63	+ 31.3%	52	- 1.9%
Dec-2024	56	- 1.8%	53	- 43.6%
12-Month Avg	63	+ 3.3%	71	- 12.3%

Historical Closed Sales by Month

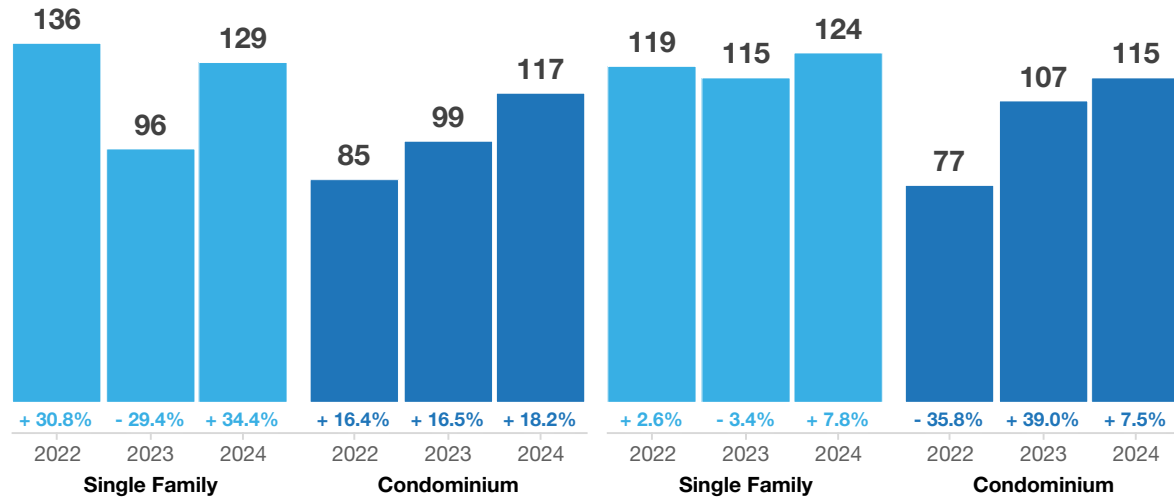


Days on Market Until Sale

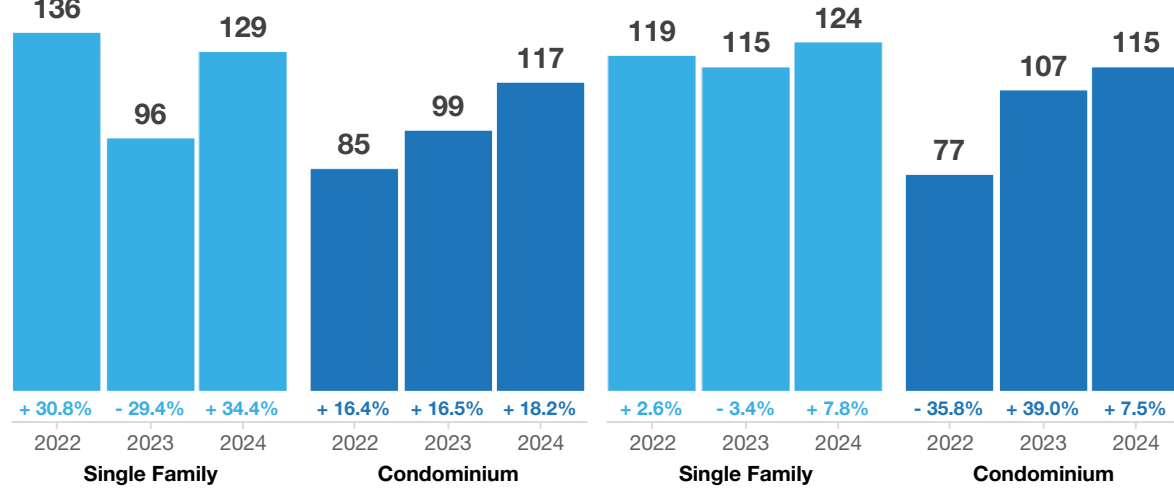
Average number of days between when a property is listed and when it closed in a given month.



December



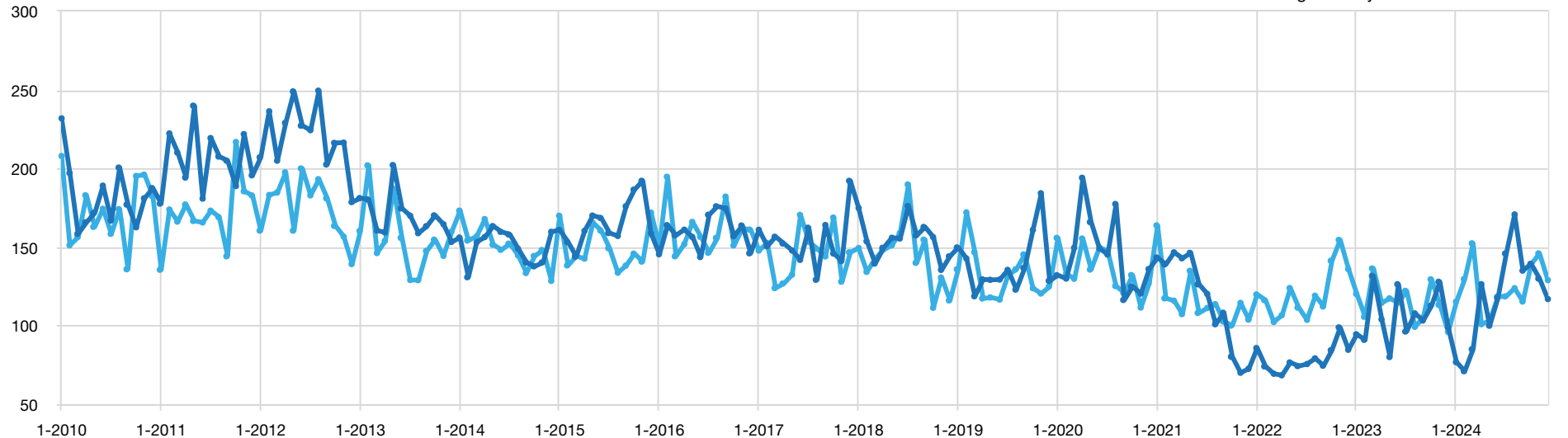
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	115	- 4.2%	77	- 18.1%
Feb-2024	130	+ 22.6%	71	- 22.0%
Mar-2024	152	+ 11.8%	85	- 35.6%
Apr-2024	101	- 11.4%	126	+ 21.2%
May-2024	103	- 12.0%	100	+ 25.0%
Jun-2024	118	+ 3.5%	118	- 6.3%
Jul-2024	119	- 2.5%	146	+ 52.1%
Aug-2024	124	+ 25.3%	171	+ 58.3%
Sep-2024	115	+ 9.5%	135	+ 31.1%
Oct-2024	139	+ 7.8%	139	+ 23.0%
Nov-2024	146	+ 29.2%	130	+ 1.6%
Dec-2024	129	+ 34.4%	117	+ 18.2%
12-Month Avg*	124	+ 7.8%	115	+ 8.0%

* Days on Market for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

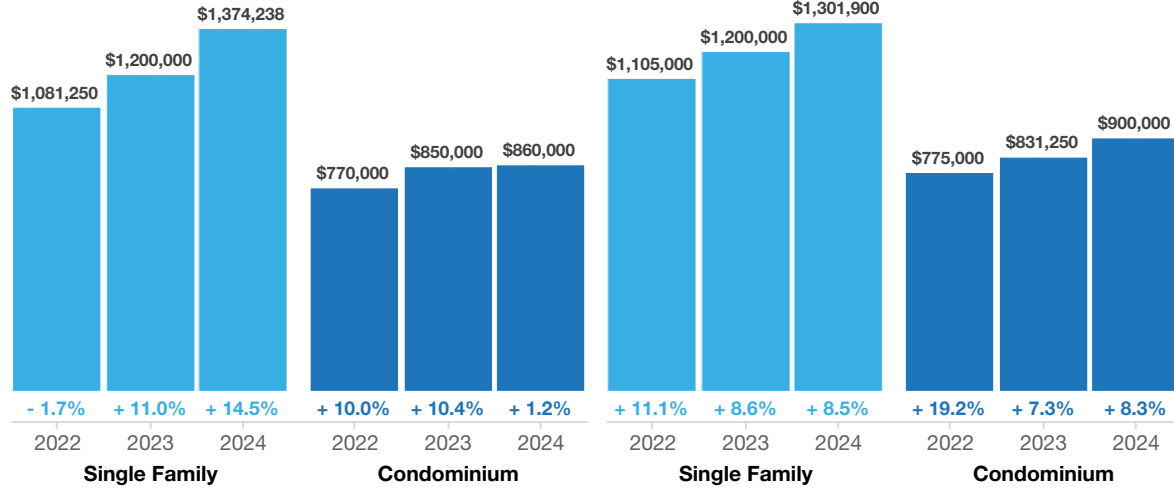


Median Sales Price

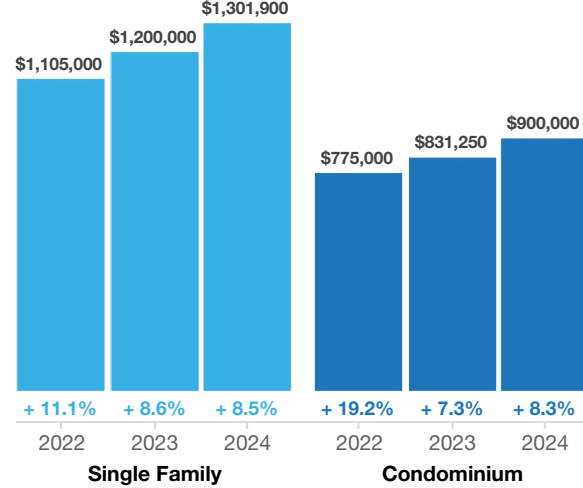
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



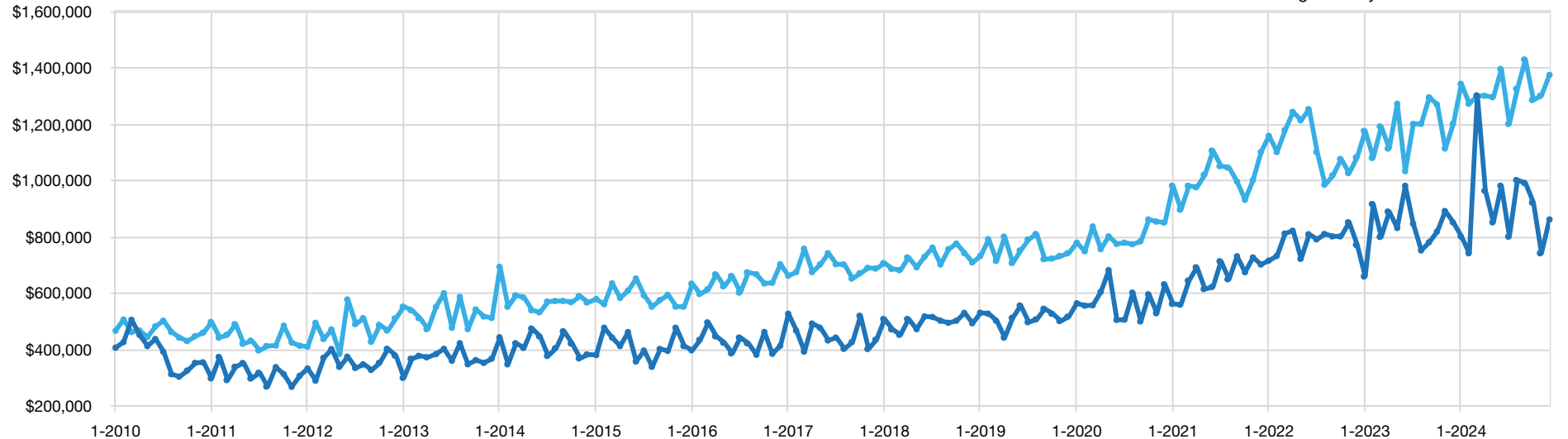
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	\$1,342,581	+ 14.3%	\$800,000	+ 21.7%
Feb-2024	\$1,272,000	+ 17.9%	\$740,000	- 19.1%
Mar-2024	\$1,299,346	+ 9.1%	\$1,301,250	+ 63.0%
Apr-2024	\$1,300,000	+ 16.9%	\$962,500	+ 8.4%
May-2024	\$1,295,000	+ 1.8%	\$850,000	+ 2.4%
Jun-2024	\$1,395,000	+ 35.2%	\$980,000	+ 0.0%
Jul-2024	\$1,200,000	0.0%	\$799,000	- 5.4%
Aug-2024	\$1,325,000	+ 10.4%	\$1,000,000	+ 33.3%
Sep-2024	\$1,428,894	+ 10.4%	\$990,000	+ 27.1%
Oct-2024	\$1,285,000	+ 1.3%	\$920,000	+ 12.6%
Nov-2024	\$1,300,000	+ 16.9%	\$740,000	- 16.9%
Dec-2024	\$1,374,238	+ 14.5%	\$860,000	+ 1.2%
12-Month Avg*	\$1,301,900	+ 8.5%	\$900,000	+ 8.3%

* Median Sales Price for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

Historical Median Sales Price by Month

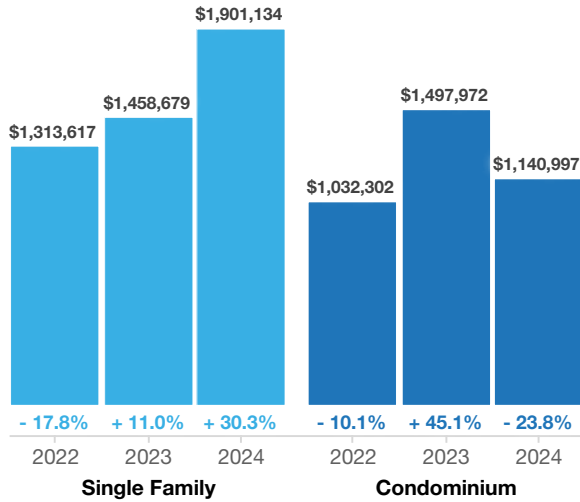


Average Sales Price

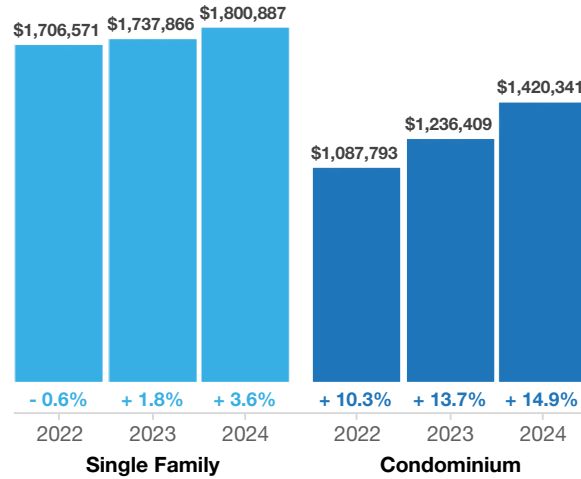
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



December



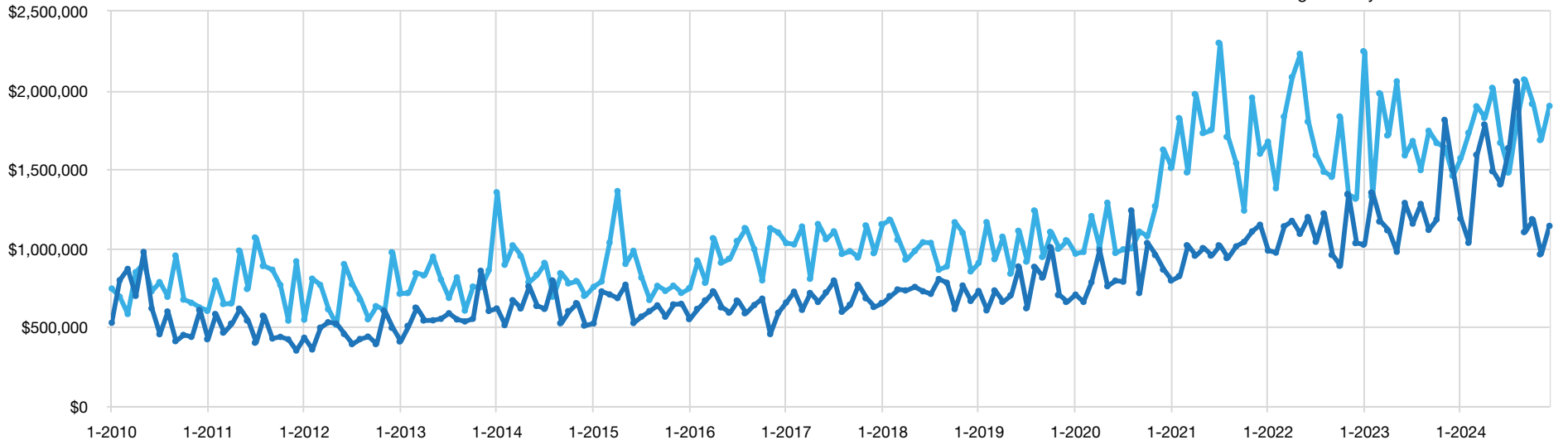
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	\$1,570,205	- 30.1%	\$1,187,537	+ 16.1%
Feb-2024	\$1,731,006	+ 30.4%	\$1,034,442	- 23.5%
Mar-2024	\$1,898,973	- 4.2%	\$1,591,871	+ 36.2%
Apr-2024	\$1,826,145	+ 6.5%	\$1,783,769	+ 60.2%
May-2024	\$2,015,742	- 2.0%	\$1,487,967	+ 52.2%
Jun-2024	\$1,667,558	+ 5.0%	\$1,404,586	+ 9.2%
Jul-2024	\$1,479,353	- 11.9%	\$1,634,010	+ 41.4%
Aug-2024	\$1,817,737	+ 21.6%	\$2,056,276	+ 60.6%
Sep-2024	\$2,068,796	+ 18.6%	\$1,102,084	- 1.3%
Oct-2024	\$1,914,306	+ 14.9%	\$1,183,555	+ 0.1%
Nov-2024	\$1,685,331	+ 2.9%	\$961,255	- 47.0%
Dec-2024	\$1,901,134	+ 30.3%	\$1,140,997	- 23.8%
12-Month Avg*	\$1,800,887	+ 3.6%	\$1,420,341	+ 14.9%

* Avg. Sales Price for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month



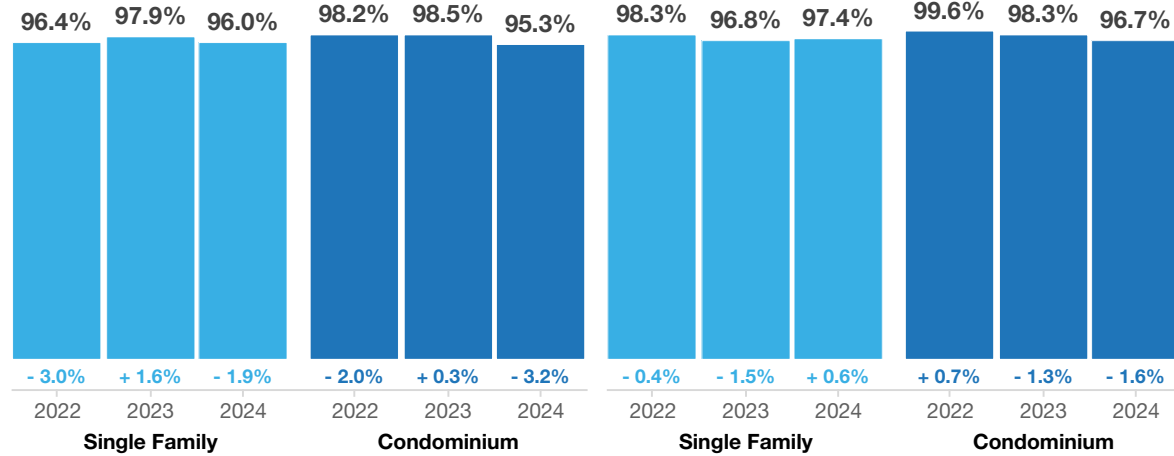
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



December

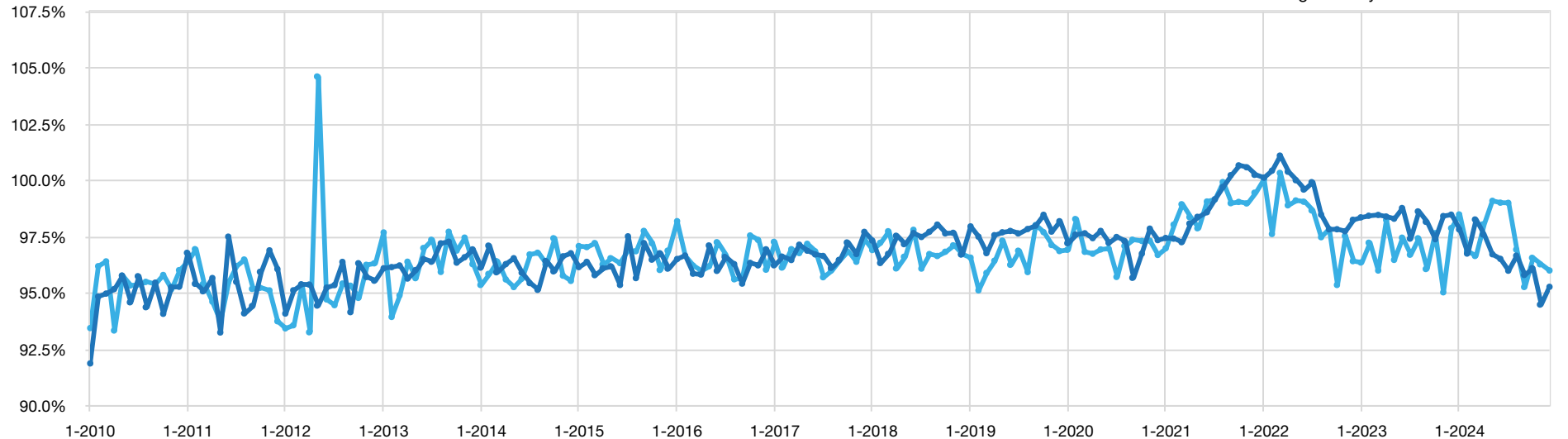
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	98.5%	+ 2.3%	97.8%	- 0.5%
Feb-2024	96.8%	- 0.4%	96.7%	- 1.7%
Mar-2024	96.6%	+ 0.6%	98.2%	- 0.3%
Apr-2024	98.0%	- 0.2%	97.6%	- 0.8%
May-2024	99.1%	+ 2.7%	96.7%	- 1.6%
Jun-2024	99.0%	+ 1.6%	96.5%	- 2.3%
Jul-2024	99.0%	+ 2.4%	96.0%	- 1.4%
Aug-2024	96.9%	- 0.5%	96.6%	- 2.0%
Sep-2024	95.2%	- 0.8%	95.8%	- 2.3%
Oct-2024	96.5%	- 1.1%	96.1%	- 1.3%
Nov-2024	96.3%	+ 1.4%	94.5%	- 4.0%
Dec-2024	96.0%	- 1.9%	95.3%	- 3.2%
12-Month Avg*	97.4%	+ 0.6%	96.7%	- 1.6%

* Pct. of List Price Received for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

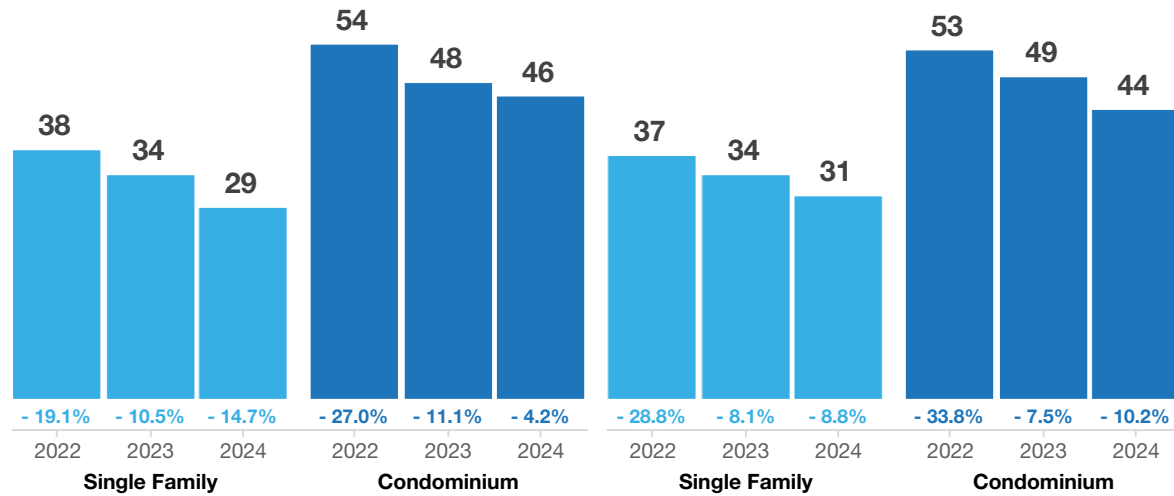


Housing Affordability Index

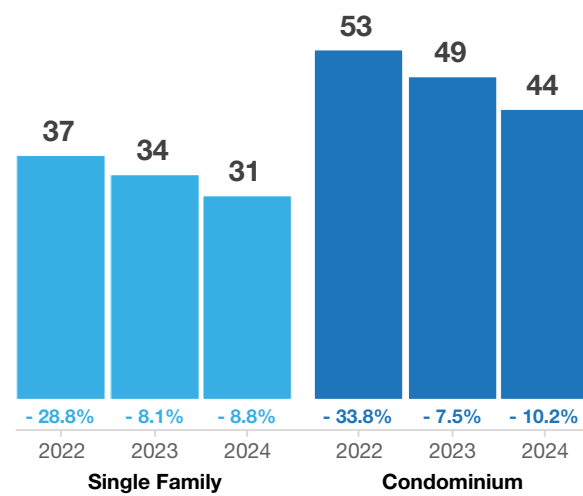
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



December

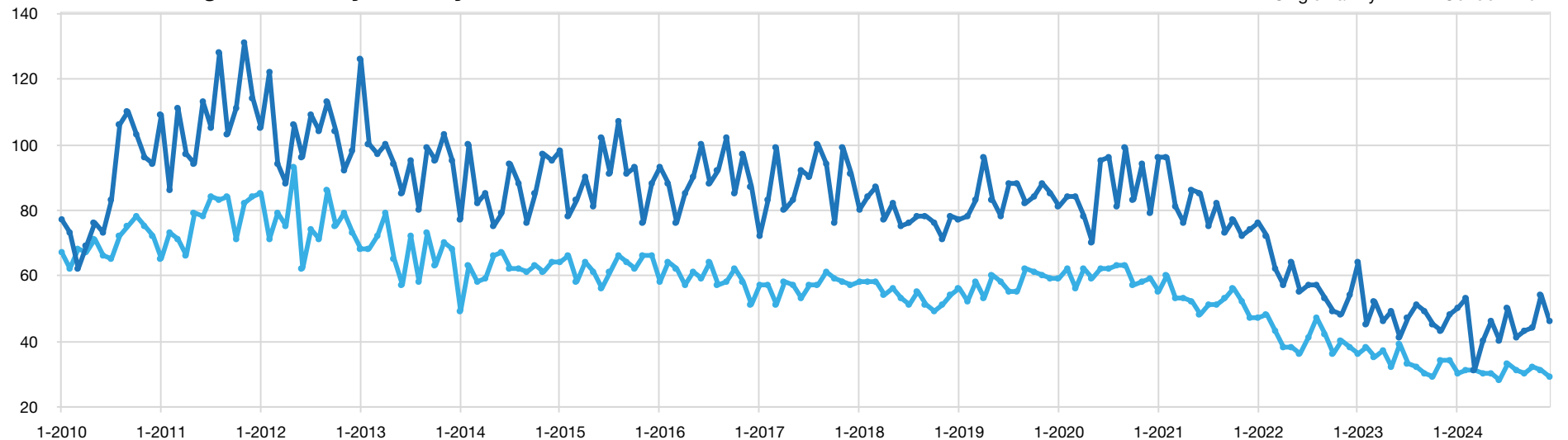


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	30	- 16.7%	50	- 21.9%
Feb-2024	31	- 18.4%	53	+ 17.8%
Mar-2024	31	- 11.4%	31	- 40.4%
Apr-2024	30	- 18.9%	40	- 13.0%
May-2024	30	- 6.3%	46	- 6.1%
Jun-2024	28	- 28.2%	40	- 2.4%
Jul-2024	33	0.0%	50	+ 6.4%
Aug-2024	31	- 3.1%	41	- 19.6%
Sep-2024	30	0.0%	43	- 12.2%
Oct-2024	32	+ 10.3%	44	- 2.2%
Nov-2024	31	- 8.8%	54	+ 25.6%
Dec-2024	29	- 14.7%	46	- 4.2%
12-Month Avg	31	- 8.8%	45	- 6.3%

Historical Housing Affordability Index by Month

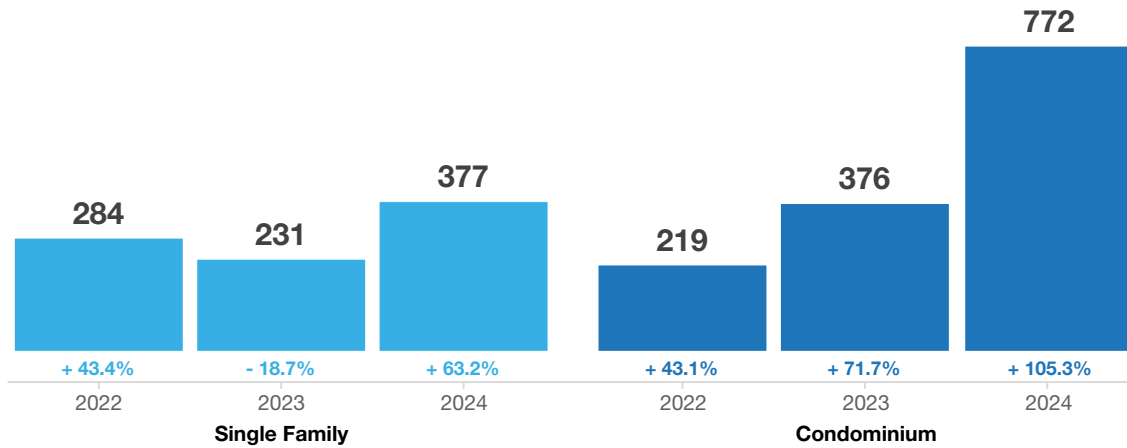


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

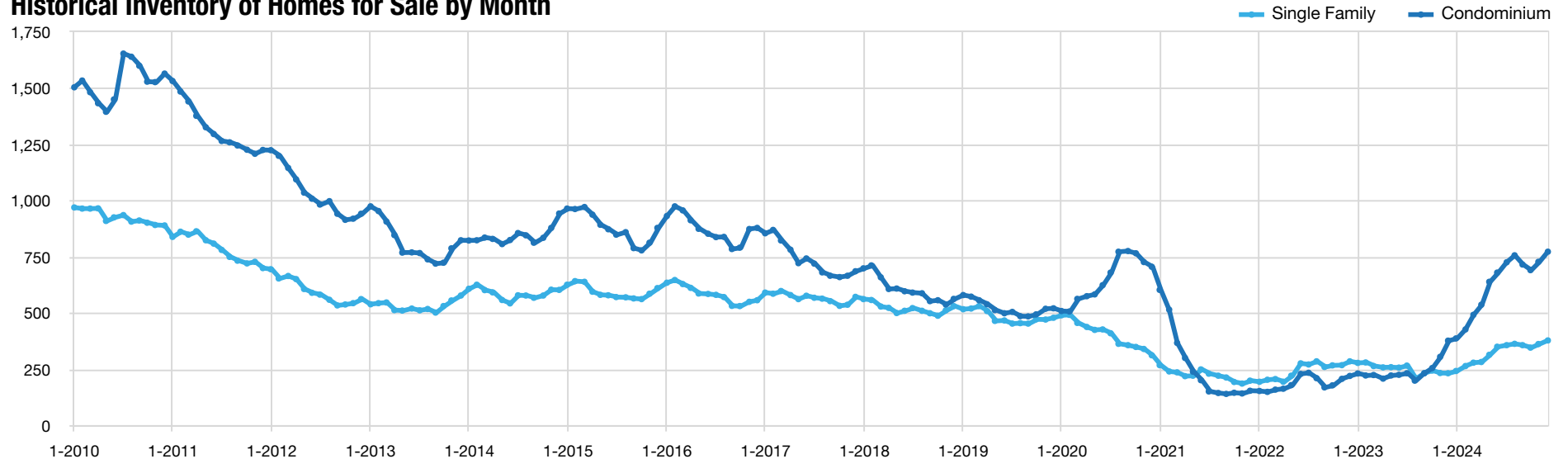


December



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	241	- 13.0%	386	+ 67.8%
Feb-2024	263	- 5.7%	426	+ 92.8%
Mar-2024	278	+ 5.7%	491	+ 120.2%
Apr-2024	281	+ 9.3%	536	+ 158.9%
May-2024	313	+ 21.3%	638	+ 188.7%
Jun-2024	349	+ 36.3%	679	+ 203.1%
Jul-2024	356	+ 34.3%	725	+ 213.9%
Aug-2024	362	+ 74.9%	756	+ 281.8%
Sep-2024	356	+ 54.1%	715	+ 209.5%
Oct-2024	345	+ 42.0%	690	+ 171.7%
Nov-2024	361	+ 55.6%	727	+ 139.1%
Dec-2024	377	+ 63.2%	772	+ 105.3%
12-Month Avg	324	+ 29.6%	628	+ 158.4%

Historical Inventory of Homes for Sale by Month

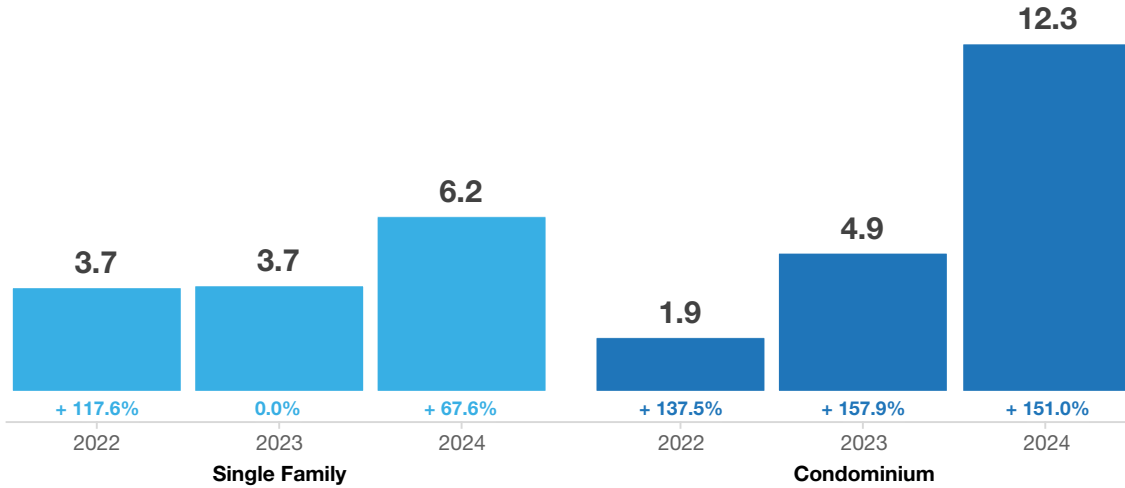


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



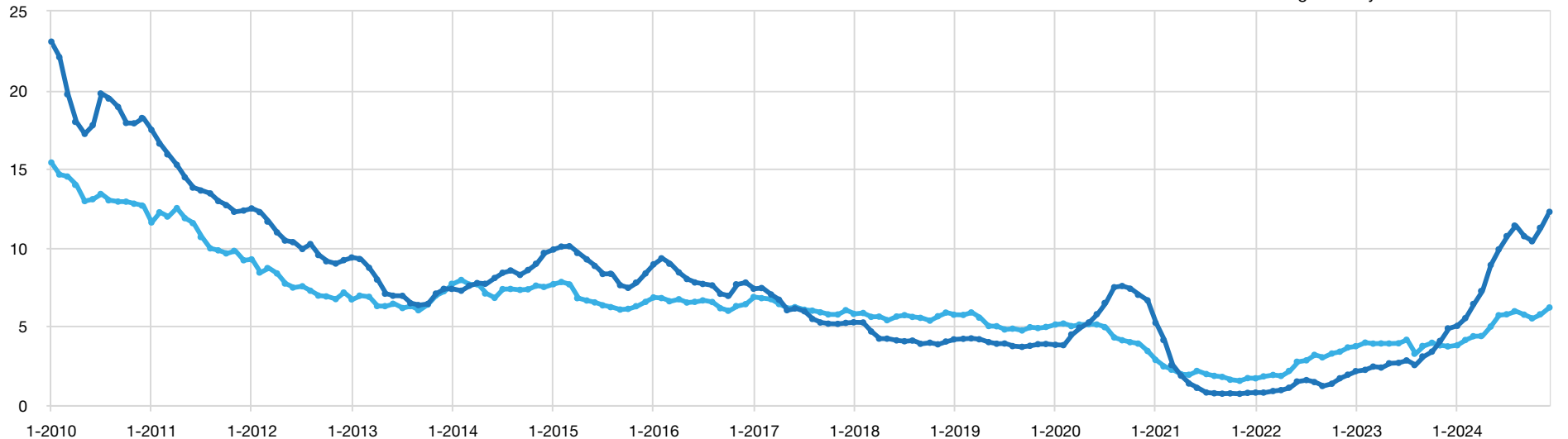
December



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jan-2024	3.8	+ 2.7%	5.0	+ 127.3%
Feb-2024	4.1	+ 2.5%	5.5	+ 150.0%
Mar-2024	4.4	+ 12.8%	6.4	+ 166.7%
Apr-2024	4.4	+ 12.8%	7.2	+ 200.0%
May-2024	5.0	+ 28.2%	8.9	+ 229.6%
Jun-2024	5.7	+ 46.2%	9.9	+ 266.7%
Jul-2024	5.8	+ 41.5%	10.7	+ 282.1%
Aug-2024	6.0	+ 81.8%	11.4	+ 356.0%
Sep-2024	5.7	+ 50.0%	10.7	+ 245.2%
Oct-2024	5.5	+ 37.5%	10.4	+ 205.9%
Nov-2024	5.8	+ 52.6%	11.3	+ 175.6%
Dec-2024	6.2	+ 67.6%	12.3	+ 151.0%
12-Month Avg*	5.2	+ 35.5%	9.1	+ 210.5%

* Months Supply for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2023	12-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		287	286	- 0.3%	2,660	3,312	+ 24.5%
Pending Sales		164	125	- 23.8%	1,836	1,649	- 10.2%
Closed Sales		170	125	- 26.5%	1,864	1,792	- 3.9%
Days on Market Until Sale		110	134	+ 21.8%	119	124	+ 4.2%
Median Sales Price		\$990,000	\$1,035,000	+ 4.5%	\$950,000	\$1,140,000	+ 20.0%
Average Sales Price		\$1,542,752	\$1,520,428	- 1.4%	\$1,442,115	\$1,622,648	+ 12.5%
Percent of List Price Received		98.0%	95.4%	- 2.7%	97.4%	96.9%	- 0.5%
Housing Affordability Index		41	38	- 7.3%	43	35	- 18.6%
Inventory of Homes for Sale		753	1,330	+ 76.6%	—	—	—
Months Supply of Inventory		4.9	9.7	+ 98.0%	—	—	—

Single Family Monthly Sales Volume

December 2024



Area Name	December 2024			November 2024			December 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$4,684,000	\$1,245,000	4	\$8,165,000	\$1,582,500	5	\$4,835,000	\$995,000
Hana	0	--	--	1	\$1,180,000	\$1,180,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$7,657,000	\$2,782,000	4	\$14,885,000	\$3,500,000	1	\$1,860,000	\$1,860,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	6	\$5,860,000	\$990,000	10	\$10,783,000	\$1,075,000	3	\$3,332,720	\$1,168,720
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	3	\$16,670,000	\$2,250,000	5	\$11,200,000	\$1,440,000	8	\$9,934,900	\$1,300,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$5,915,000	\$1,325,000	5	\$13,070,000	\$2,625,000	4	\$6,895,000	\$1,562,500
Lahaina	4	\$8,550,000	\$2,275,000	0	--	--	2	\$5,025,000	\$2,512,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	6	\$6,043,000	\$891,500	7	\$9,087,519	\$1,285,000	3	\$2,410,000	\$750,000
Maui Meadows	2	\$6,125,000	\$3,062,500	0	--	--	0	--	--
Nahiku	1	\$1,550,000	\$1,550,000	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	2	\$4,375,000	\$2,187,500	2	\$3,500,000	\$1,750,000
Olowalu	1	\$1,050,000	\$1,050,000	0	--	--	0	--	--
Pukalani	2	\$1,980,000	\$990,000	4	\$5,184,000	\$1,337,000	3	\$2,169,000	\$749,000
Spreckelsville/Paia/Kuau	1	\$7,500,000	\$7,500,000	0	--	--	1	\$1,350,000	\$1,350,000
Wailea/Makena	3	\$12,773,030	\$4,000,000	2	\$7,445,000	\$3,722,500	3	\$18,695,000	\$2,400,000
Wailuku	14	\$18,906,494	\$1,374,238	17	\$19,486,363	\$1,080,000	20	\$21,008,071	\$1,170,000
Lanai	1	\$685,000	\$685,000	1	\$835,000	\$835,000	2	\$2,130,000	\$1,065,000
Molokai	1	\$515,000	\$515,000	1	\$480,000	\$480,000	0	--	--
All MLS	56	\$106,463,524	\$1,374,238	63	\$106,175,882	\$1,300,000	57	\$83,144,691	\$1,200,000

Condominium Monthly Sales Volume

December 2024



Area Name	December 2024			November 2024			December 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	5	\$10,240,000	\$1,950,000	5	\$8,850,000	\$1,200,000	3	\$3,875,000	\$1,425,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$1,033,000	\$225,000	3	\$620,000	\$215,000	3	\$765,000	\$250,000
Kapalua	2	\$2,150,000	\$1,075,000	0	--	--	1	\$1,800,000	\$1,800,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	23	\$22,477,900	\$750,000	22	\$18,489,495	\$596,000	38	\$34,513,495	\$850,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	1	\$2,900,000	\$2,900,000	1	\$1,200,000	\$1,200,000	0	--	--
Maalaea	1	\$300,000	\$300,000	2	\$1,680,000	\$840,000	6	\$3,510,000	\$595,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	5	\$3,726,000	\$900,500	5	\$3,671,000	\$740,000	10	\$7,819,908	\$722,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$989,000	\$989,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	6	\$13,439,950	\$1,900,000	7	\$11,999,500	\$1,600,000	19	\$81,317,000	\$2,625,550
Wailuku	6	\$4,081,000	\$633,000	4	\$2,529,000	\$649,500	9	\$6,031,000	\$610,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$125,000	\$125,000	2	\$396,000	\$198,000	5	\$1,178,000	\$220,000
All MLS	53	\$60,472,850	\$860,000	52	\$50,423,995	\$740,000	94	\$140,809,403	\$850,000

Land Monthly Sales Volume

December 2024



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	December 2024			November 2024			December 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$1,695,000	\$847,500	2	\$1,495,000	\$747,500	3	\$2,109,000	\$640,000
Hana	0	--	--	1	\$322,500	\$322,500	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$2,117,500	\$630,000	0	--	--	1	\$885,000	\$885,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	1	\$8,750,000	\$8,750,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$485,000	\$485,000	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	2	\$6,150,000	\$3,075,000	2	\$1,735,000	\$867,500
Lahaina	1	\$2,200,000	--	2	\$1,100,000	\$550,000	1	\$999,000	\$999,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$1,805,000	\$1,805,000	0	--	--	1	\$150,000	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	2	\$1,338,000	\$669,000
Pukalani	0	--	--	1	\$685,000	\$685,000	1	\$275,000	\$275,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	2	\$4,323,250	\$2,161,625	1	\$3,168,000	\$3,168,000	6	\$28,100,000	\$3,750,000
Wailuku	4	\$2,351,000	\$575,000	0	--	--	2	\$1,330,000	\$665,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$70,000	\$70,000	2	\$257,000	\$128,500	0	--	--
All MLS	16	\$23,796,750	\$630,000	11	\$13,177,500	\$685,000	19	\$36,921,000	\$942,000

Single Family Sales – Year to Date

December 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-24 YTD Sales	Dec-23 YTD Sales	Unit Change	Percent Change	Dec-24 YTD Average	Dec-23 YTD Average	Dollar Change	Percent Change	Dec-24 YTD Median	Dec-23 YTD Median	Dollar Change	Percent Change	Dec-24 YTD Volume	Dec-23 YTD Volume	Dollar Change	Percent Change
Haiku	65	59	+6	+10.2%	\$1,729,615	\$1,782,139	-\$52,524	-2.9%	\$1,475,000	\$1,450,000	+\$25,000	+1.7%	\$112,424,999	\$105,146,196	+\$7,278,803	+6.9%
Hana	7	6	+1	+16.7%	\$1,086,857	\$1,602,083	-\$515,226	-32.2%	\$1,140,000	\$1,187,500	-\$47,500	-4.0%	\$7,608,000	\$9,612,500	-\$2,004,500	-20.9%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	18	18	0	0.0%	\$3,082,056	\$4,808,285	-\$1,726,230	-35.9%	\$2,791,000	\$3,725,000	-\$934,000	-25.1%	\$55,477,000	\$86,549,136	-\$31,072,136	-35.9%
Kahakuloa	1	2	-1	-50.0%	\$1,415,000	\$1,109,000	+\$306,000	+27.6%	\$1,415,000	\$1,109,000	+\$306,000	+27.6%	\$1,415,000	\$2,218,000	-\$803,000	-36.2%
Kahului	77	91	-14	-15.4%	\$1,152,680	\$1,042,002	+\$110,679	+10.6%	\$1,150,000	\$990,000	+\$160,000	+16.2%	\$88,756,388	\$94,822,141	-\$6,065,753	-6.4%
Kapalua	7	11	-4	-36.4%	\$11,391,143	\$5,039,091	+\$6,352,052	+126.1%	\$6,875,000	\$4,400,000	+\$2,475,000	+56.3%	\$79,738,000	\$55,430,000	+\$24,308,000	+43.9%
Kaupo	0	1	-1	-100.0%	--	\$725,000	--	--	--	\$725,000	--	--	\$0	\$725,000	-\$725,000	-100.0%
Keanae	1	0	+1	--	\$499,000	--	--	--	\$499,000	--	--	--	\$499,000	\$0	+\$499,000	--
Kihei	97	112	-15	-13.4%	\$1,714,554	\$1,387,633	+\$326,922	+23.6%	\$1,400,000	\$1,192,500	+\$207,500	+17.4%	\$166,311,758	\$155,414,850	+\$10,896,908	+7.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	49	45	+4	+8.9%	\$1,745,673	\$1,852,021	-\$106,349	-5.7%	\$1,575,000	\$1,450,000	+\$125,000	+8.6%	\$85,537,974	\$83,340,966	+\$2,197,008	+2.6%
Lahaina	20	33	-13	-39.4%	\$2,584,282	\$3,510,568	-\$926,287	-26.4%	\$2,686,250	\$2,200,000	+\$486,250	+22.1%	\$51,685,630	\$115,848,758	-\$64,163,128	-55.4%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	87	39	+48	+123.1%	\$1,420,608	\$1,436,536	-\$15,928	-1.1%	\$1,250,000	\$1,000,000	+\$250,000	+25.0%	\$123,592,893	\$56,024,891	+\$67,568,002	+120.6%
Maui Meadows	9	14	-5	-35.7%	\$2,684,444	\$2,645,286	+\$39,159	+1.5%	\$2,760,000	\$2,840,000	-\$80,000	-2.8%	\$24,160,000	\$37,034,000	-\$12,874,000	-34.8%
Nahiku	2	1	+1	+100.0%	\$1,149,500	\$799,000	+\$350,500	+43.9%	\$1,149,500	\$799,000	+\$350,500	+43.9%	\$2,299,000	\$799,000	+\$1,500,000	+187.7%
Napili/Kahana/Honokowai	31	28	+3	+10.7%	\$1,564,394	\$1,500,911	+\$63,483	+4.2%	\$1,625,000	\$1,582,500	+\$42,500	+2.7%	\$48,496,216	\$42,025,499	+\$6,470,717	+15.4%
Olowalu	1	2	-1	-50.0%	\$1,050,000	\$4,800,000	-\$3,750,000	-78.1%	\$1,050,000	\$4,800,000	-\$3,750,000	-78.1%	\$1,050,000	\$9,600,000	-\$8,550,000	-89.1%
Pukalani	26	27	-1	-3.7%	\$1,306,991	\$1,194,015	+\$112,977	+9.5%	\$1,237,500	\$995,000	+\$242,500	+24.4%	\$33,981,775	\$32,238,400	+\$1,743,375	+5.4%
Spreckelsville/Paia/Kuau	13	13	0	0.0%	\$3,820,154	\$1,404,008	+\$2,416,146	+172.1%	\$3,100,000	\$1,350,000	+\$1,750,000	+129.6%	\$49,662,000	\$18,252,103	+\$31,409,897	+172.1%
Wailea/Makena	27	20	+7	+35.0%	\$7,000,956	\$6,898,824	+\$102,132	+1.5%	\$4,700,000	\$4,512,500	+\$187,500	+4.2%	\$189,025,811	\$137,976,481	+\$51,049,330	+37.0%
Wailuku	167	171	-4	-2.3%	\$1,214,396	\$1,188,798	+\$25,597	+2.2%	\$1,260,000	\$1,149,000	+\$111,000	+9.7%	\$202,804,062	\$203,284,523	-\$480,461	-0.2%
Lanai	12	11	+1	+9.1%	\$720,833	\$753,455	-\$32,621	-4.3%	\$715,000	\$718,000	-\$3,000	-0.4%	\$8,650,000	\$8,288,000	+\$362,000	+4.4%
Molokai	36	27	+9	+33.3%	\$604,454	\$583,325	+\$21,129	+3.6%	\$495,000	\$400,000	+\$95,000	+23.8%	\$21,760,350	\$15,749,770	+\$6,010,580	+38.2%
All MLS	754	731	+23	+3.1%	\$1,800,887	\$1,737,866	+\$63,021	+3.6%	\$1,301,900	\$1,200,000	+\$101,900	+8.5%	\$1,357,868,862	\$1,270,380,214	+\$87,488,648	+6.9%

Total Condominium Sales – Year to Date

December 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-24 YTD Sales	Dec-23 YTD Sales	Unit Change	Percent Change	Dec-24 YTD Average	Dec-23 YTD Average	Dollar Change	Percent Change	Dec-24 YTD Median	Dec-23 YTD Median	Dollar Change	Percent Change	Dec-24 YTD Volume	Dec-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	87	70	+17	+24.3%	\$1,640,213	\$1,757,923	-\$117,710	-6.7%	\$1,325,000	\$1,500,000	-\$175,000	-11.7%	\$142,458,339	\$123,054,600	+\$19,403,739	+15.8%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	30	26	+4	+15.4%	\$278,717	\$283,942	-\$5,226	-1.8%	\$246,250	\$276,500	-\$30,250	-10.9%	\$8,361,500	\$7,382,499	+\$979,001	+13.3%
Kapalua	26	24	+2	+8.3%	\$2,506,077	\$2,256,000	+\$250,077	+11.1%	\$1,276,000	\$1,697,500	-\$421,500	-24.8%	\$65,158,000	\$54,144,000	+\$11,014,000	+20.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	306	383	-77	-20.1%	\$934,996	\$893,666	+\$41,331	+4.6%	\$771,500	\$805,000	-\$33,500	-4.2%	\$286,108,898	\$342,273,958	-\$56,165,060	-16.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	3	44	-41	-93.2%	\$1,398,333	\$930,658	+\$467,675	+50.3%	\$1,200,000	\$852,500	+\$347,500	+40.8%	\$4,195,000	\$40,948,950	-\$36,753,950	-89.8%
Maalaea	19	46	-27	-58.7%	\$780,158	\$678,034	+\$102,124	+15.1%	\$730,000	\$683,000	+\$47,000	+6.9%	\$14,823,000	\$31,189,580	-\$16,366,580	-52.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	134	155	-21	-13.5%	\$767,814	\$761,243	+\$6,571	+0.9%	\$695,000	\$746,000	-\$51,000	-6.8%	\$102,887,049	\$117,992,608	-\$15,105,559	-12.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	7	4	+3	+75.0%	\$990,286	\$898,250	+\$92,036	+10.2%	\$989,000	\$899,000	+\$90,000	+10.0%	\$6,932,000	\$3,593,000	+\$3,339,000	+92.9%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	151	112	+39	+34.8%	\$3,447,869	\$3,793,107	-\$345,238	-9.1%	\$2,500,000	\$2,427,050	+\$72,950	+3.0%	\$520,628,210	\$424,827,928	+\$95,800,282	+22.6%
Wailuku	60	69	-9	-13.0%	\$631,950	\$590,954	+\$40,996	+6.9%	\$620,000	\$552,300	+\$67,700	+12.3%	\$37,917,000	\$40,775,800	-\$2,858,800	-7.0%
Lanai	5	3	+2	+66.7%	\$2,428,000	\$765,000	+\$1,663,000	+217.4%	\$2,400,000	\$355,000	+\$2,045,000	+576.1%	\$12,140,000	\$2,295,000	+\$9,845,000	+429.0%
Molokai	22	33	-11	-33.3%	\$283,745	\$304,197	-\$20,452	-6.7%	\$275,000	\$312,000	-\$37,000	-11.9%	\$6,242,400	\$10,038,500	-\$3,796,100	-37.8%
All MLS	851	970	-119	-12.3%	\$1,420,341	\$1,236,409	+\$183,932	+14.9%	\$900,000	\$831,250	+\$68,750	+8.3%	\$1,208,689,896	\$1,199,316,423	+\$9,373,473	+0.8%

Fee Simple Condominium Sales – Year to Date

December 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-24 YTD Sales	Dec-23 YTD Sales	Unit Change	Percent Change	Dec-24 YTD Average	Dec-23 YTD Average	Dollar Change	Percent Change	Dec-24 YTD Median	Dec-23 YTD Median	Dollar Change	Percent Change	Dec-24 YTD Volume	Dec-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	83	63	+20	+31.7%	\$1,689,687	\$1,868,998	-\$179,311	-9.6%	\$1,436,000	\$1,550,000	-\$114,000	-7.4%	\$139,954,339	\$117,746,900	+\$22,207,439	+18.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	30	26	+4	+15.4%	\$278,717	\$283,942	-\$5,226	-1.8%	\$246,250	\$276,500	-\$30,250	-10.9%	\$8,361,500	\$7,382,499	+\$979,001	+13.3%
Kapalua	26	24	+2	+8.3%	\$2,506,077	\$2,256,000	+\$250,077	+11.1%	\$1,276,000	\$1,697,500	-\$421,500	-24.8%	\$65,158,000	\$54,144,000	+\$11,014,000	+20.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	299	375	-76	-20.3%	\$944,826	\$895,808	+\$49,018	+5.5%	\$775,000	\$800,000	-\$25,000	-3.1%	\$282,502,898	\$335,927,958	-\$53,425,060	-15.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	3	39	-36	-92.3%	\$1,398,333	\$996,935	+\$401,399	+40.3%	\$1,200,000	\$866,500	+\$333,500	+38.5%	\$4,195,000	\$38,880,450	-\$34,685,450	-89.2%
Maalaea	12	16	-4	-25.0%	\$921,667	\$806,781	+\$114,885	+14.2%	\$947,500	\$835,000	+\$112,500	+13.5%	\$11,060,000	\$12,908,500	-\$1,848,500	-14.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	111	128	-17	-13.3%	\$787,611	\$793,099	-\$5,488	-0.7%	\$700,000	\$775,000	-\$75,000	-9.7%	\$87,424,799	\$101,516,608	-\$14,091,809	-13.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	7	4	+3	+75.0%	\$990,286	\$898,250	+\$92,036	+10.2%	\$989,000	\$899,000	+\$90,000	+10.0%	\$6,932,000	\$3,593,000	+\$3,339,000	+92.9%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	151	112	+39	+34.8%	\$3,447,869	\$3,793,107	-\$345,238	-9.1%	\$2,500,000	\$2,427,050	+\$72,950	+3.0%	\$520,628,210	\$424,827,928	+\$95,800,282	+22.6%
Wailuku	60	69	-9	-13.0%	\$631,950	\$590,954	+\$40,996	+6.9%	\$620,000	\$552,300	+\$67,700	+12.3%	\$37,917,000	\$40,775,800	-\$2,858,800	-7.0%
Lanai	5	3	+2	+66.7%	\$2,428,000	\$765,000	+\$1,663,000	+217.4%	\$2,400,000	\$355,000	+\$2,045,000	+576.1%	\$12,140,000	\$2,295,000	+\$9,845,000	+429.0%
Molokai	19	29	-10	-34.5%	\$309,342	\$325,879	-\$16,537	-5.1%	\$290,000	\$335,000	-\$45,000	-13.4%	\$5,877,500	\$9,450,500	-\$3,573,000	-37.8%
All MLS	807	889	-82	-9.2%	\$1,465,992	\$1,293,869	+\$172,124	+13.3%	\$935,000	\$855,000	+\$80,000	+9.4%	\$1,182,989,746	\$1,150,249,143	+\$32,740,603	+2.8%

Leasehold Condominium Sales – Year to Date

December 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-24 YTD Sales	Dec-23 YTD Sales	Unit Change	Percent Change	Dec-24 YTD Average	Dec-23 YTD Average	Dollar Change	Percent Change	Dec-24 YTD Median	Dec-23 YTD Median	Dollar Change	Percent Change	Dec-24 YTD Volume	Dec-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	7	-3	-42.9%	\$626,000	\$758,243	-\$132,243	-17.4%	\$632,000	\$600,000	+\$32,000	+5.3%	\$2,504,000	\$5,307,700	-\$2,803,700	-52.8%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	8	-1	-12.5%	\$515,143	\$793,250	-\$278,107	-35.1%	\$475,000	\$954,000	-\$479,000	-50.2%	\$3,606,000	\$6,346,000	-\$2,740,000	-43.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	5	-5	-100.0%	--	\$413,700	--	--	--	\$435,000	--	--	\$0	\$2,068,500	-\$2,068,500	-100.0%
Maalaea	7	30	-23	-76.7%	\$537,571	\$609,369	-\$71,798	-11.8%	\$586,000	\$621,790	-\$35,790	-5.8%	\$3,763,000	\$18,281,080	-\$14,518,080	-79.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	23	27	-4	-14.8%	\$672,272	\$610,222	+\$62,050	+10.2%	\$485,000	\$410,000	+\$75,000	+18.3%	\$15,462,250	\$16,476,000	-\$1,013,750	-6.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	3	4	-1	-25.0%	\$121,633	\$147,000	-\$25,367	-17.3%	\$125,000	\$150,000	-\$25,000	-16.7%	\$364,900	\$588,000	-\$223,100	-37.9%
All MLS	44	81	-37	-45.7%	\$584,094	\$605,769	-\$21,675	-3.6%	\$480,000	\$565,000	-\$85,000	-15.0%	\$25,700,150	\$49,067,280	-\$23,367,130	-47.6%

Land Sales – Year to Date

December 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Dec-24 YTD Sales	Dec-23 YTD Sales	Unit Change	Percent Change	Dec-24 YTD Average	Dec-23 YTD Average	Dollar Change	Percent Change	Dec-24 YTD Median	Dec-23 YTD Median	Dollar Change	Percent Change	Dec-24 YTD Volume	Dec-23 YTD Volume	Dollar Change	Percent Change
Haiku	23	31	-8	-25.8%	\$775,457	\$937,126	-\$161,669	-17.3%	\$790,000	\$816,383	-\$26,383	-3.2%	\$17,835,500	\$30,513,765	-\$12,678,265	-41.5%
Hana	8	10	-2	-20.0%	\$805,938	\$683,600	+\$122,338	+17.9%	\$725,000	\$627,500	+\$97,500	+15.5%	\$6,447,500	\$6,836,000	-\$388,500	-5.7%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	8	8	0	0.0%	\$852,813	\$2,175,938	-\$1,323,125	-60.8%	\$807,500	\$928,250	-\$120,750	-13.0%	\$6,822,500	\$17,407,500	-\$10,585,000	-60.8%
Kahakuloa	0	1	-1	-100.0%	--	\$678,000	--	--	--	\$678,000	--	--	\$0	\$678,000	-\$678,000	-100.0%
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	5	4	+1	+25.0%	\$3,293,750	\$1,242,500	+\$2,051,250	+165.1%	\$1,720,000	\$1,225,000	+\$495,000	+40.4%	\$14,600,000	\$4,970,000	+\$9,630,000	+193.8%
Kaupo	1	1	0	0.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%
Keanae	1	1	0	0.0%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%
Kihei	4	0	+4	--	\$1,870,000	--	--	--	\$1,457,500	--	--	--	\$7,480,000	\$0	+\$7,480,000	--
Kipahulu	1	0	+1	--	\$249,000	--	--	--	\$249,000	--	--	--	\$249,000	\$0	+\$249,000	--
Kula/Ulupalakua/Kanaio	24	19	+5	+26.3%	\$1,019,667	\$1,547,789	-\$528,123	-34.1%	\$762,500	\$1,100,000	-\$337,500	-30.7%	\$24,472,000	\$29,408,000	-\$4,936,000	-16.8%
Lahaina	31	7	+24	+342.9%	\$968,367	\$1,094,857	-\$126,490	-11.6%	\$812,500	\$999,000	-\$186,500	-18.7%	\$31,251,001	\$7,664,000	+\$23,587,001	+307.8%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	5	11	-6	-54.5%	\$1,255,000	\$2,433,500	-\$1,178,500	-48.4%	\$1,325,000	\$775,000	+\$550,000	+71.0%	\$6,275,000	\$24,485,000	-\$18,210,000	-74.4%
Maui Meadows	0	1	-1	-100.0%	--	\$1,620,000	--	--	--	\$1,620,000	--	--	\$0	\$1,620,000	-\$1,620,000	-100.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	0	+1	--	\$4,200,000	--	--	--	\$4,200,000	--	--	--	\$4,200,000	\$0	+\$4,200,000	--
Olowalu	1	5	-4	-80.0%	\$976,000	\$816,600	+\$159,400	+19.5%	\$976,000	\$780,000	+\$196,000	+25.1%	\$976,000	\$4,083,000	-\$3,107,000	-76.1%
Pukalani	5	4	+1	+25.0%	\$582,800	\$471,250	+\$111,550	+23.7%	\$570,000	\$467,500	+\$102,500	+21.9%	\$2,914,000	\$1,885,000	+\$1,029,000	+54.6%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$2,350,000	--	--	--	\$2,350,000	--	--	--	\$2,350,000	\$0	+\$2,350,000	--
Wailea/Makena	42	12	+30	+250.0%	\$4,868,125	\$3,423,567	+\$1,444,558	+42.2%	\$4,750,000	\$3,250,000	+\$1,500,000	+46.2%	\$204,461,250	\$41,082,808	+\$163,378,442	+397.7%
Wailuku	12	34	-22	-64.7%	\$610,083	\$672,103	-\$62,020	-9.2%	\$532,500	\$557,500	-\$25,000	-4.5%	\$7,321,000	\$22,851,500	-\$15,530,500	-68.0%
Lanai	0	1	-1	-100.0%	--	\$435,000	--	--	--	\$435,000	--	--	\$0	\$435,000	-\$435,000	-100.0%
Molokai	14	13	+1	+7.7%	\$173,821	\$179,500	-\$5,679	-3.2%	\$105,000	\$217,500	-\$112,500	-51.7%	\$2,433,500	\$2,333,500	+\$100,000	+4.3%
All MLS	187	163	+24	+14.7%	\$1,825,720	\$1,338,640	+\$487,081	+36.4%	\$875,000	\$715,000	+\$160,000	+22.4%	\$341,383,251	\$218,070,993	+\$123,312,258	+56.5%